## Power*of* Partnership

# Alleviating the Weight of Care with the Power of Partnership



## Does your current therapy solution decrease the burden on your staff?

The goal should be to provide the best patient experience with the highest level of quality outcomes while controlling risk and overall expense.





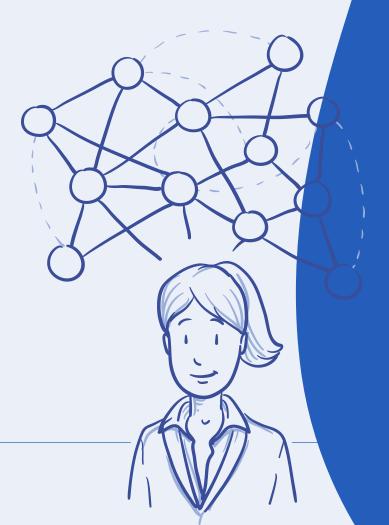
### 5 Questions Every Operator Should Ask:

- What clinical resources and support services does your therapy department have to ensure Quality Outcomes?
- Is your therapy department an active partner in achieving success in Quality Initiatives?
- O they have the training, tools, and expertise to assist your facility?
- O your resident outcomes positively impact your facility's ability to build referral sources, contract with payors, improve community reputation, and drive your census?
- Does your therapy department share the facility's risks and responsibilities (including departmental overhead, case management, compliance, and coding)?



# Effective therapy partnerships should assist your staff with the following:

- Compliance
- Olinical Outcomes, Education & Training
- Reimbursement Alignment
- Reducing Return to Acute
- Improving Quality Measures
- Or Census Development
- Inrich Resident's Quality of Life

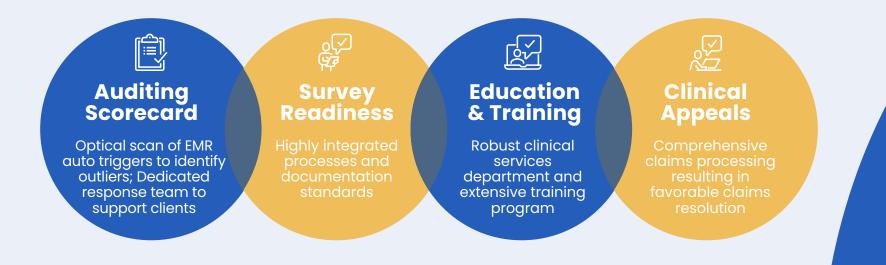




#### **Effective Compliance Programs**



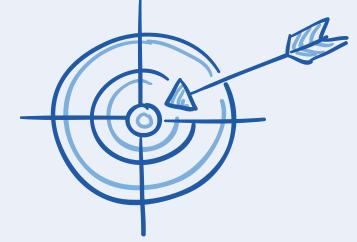
"Do the Right Thing" is at the core of Reliant's culture. This includes taking a multi-layered proactive approach to ensure compliance with all state and federal guidelines, as well as implementing a robust clinical program and clinical education platform to guarantee the highest quality outcomes.





## **Clinical Outcomes**

- Olinical services education & training
- Proven clinical pathways
- Proprietary patient care models
- Patient and facility outcome reporting
- Resident outcomes translated to quality index scores





## **Clinical Services Education & Training**

#### **Reliant University**

Reliant University is a web-based learning management system. It houses Reliant Rehab's proprietary training, resources, and content for real time access for all employees, including Reliant Orientation and Annual Compliance Curriculum. In addition, it provides continuing education opportunities for all state licensing boards with an average of over 35,000 CEU credits earned annually.

**Reliant** University

#### Live & On-Demand Webinars

Live and On-Demand Webinar Opportunities encompasses monthly Lunch & Learns for the field therapists covering a variety of clinical topics, from best practice clinical guidance to regulatory updates. Customer Connect webinars are offered quarterly to bridge communication and practice between therapy, nursing, and the facility, as well as earn nursing CEU credits. Topics covered include quality assurance, claims resolutions strategies, and in-depth regulatory and MDS information/updates. On-site training and education is also available.



#### **Clinical Connections & Resources**

**Clinical Connections** for Health Literacy provides easily-understood terminology and graphics for best practice clinical considerations and patient and caregiver-facing education. **Clinical Resource**s are guides for practice management and regulatory guidelines to assist clinicians.

#### Clinical Connection 🧃

CLINICAL RESOURCE

#### **Communications & Publications**

Communications and Publications includes Reliant Reveal, Real Time Memos and Practicing with a Purpose. Our monthly Reliant Reveal newsletters are reliable, relatable and relevant information designed to keep our partners informed on the latest regulatory information, patient success stories, medical review updates, and more. Real Time Memo campaigns are sent as late breaking news information becomes available. Our quarterly Practicing with a Purpose is clinician targeted with information to inspire, enable, and affirm therapists' and patients' potential for success.

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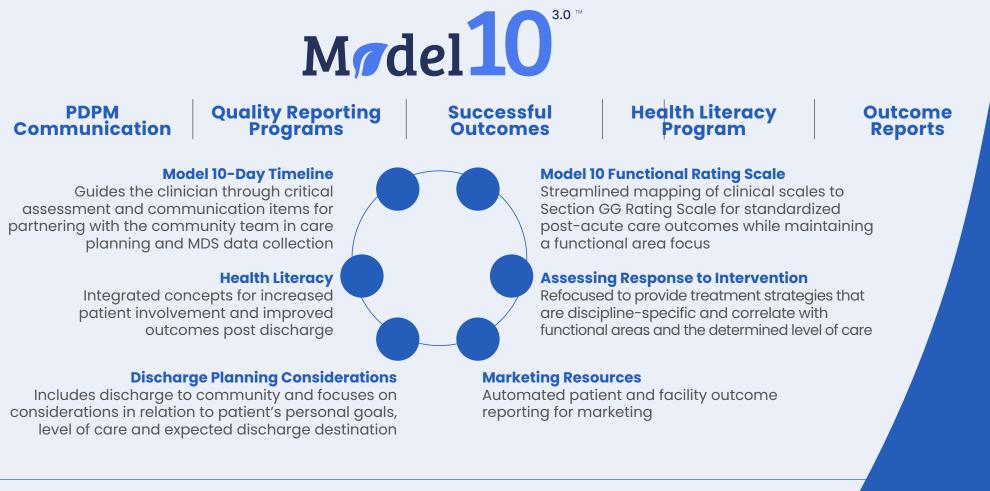
Real Time Memo

Reliant Reveal @ Malance



### **Proprietary Patient Care Models**

In an evolving industry, answering the question "Why therapy?" is more relevant than ever. Model 10<sup>3.0</sup>, Reliant's comprehensive proprietary program, answers the question by providing clinical-based outcomes which solidify the need for skilled therapy services in the post-acute world.



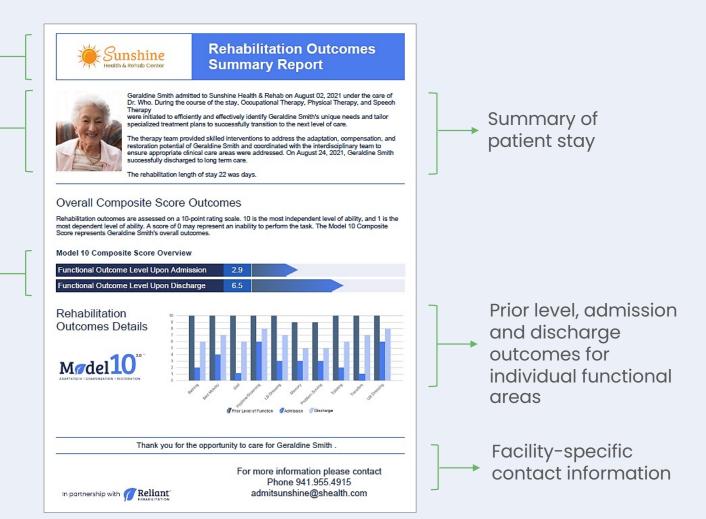


#### Patient Outcome Reports

Cobranded with the facility logo and name

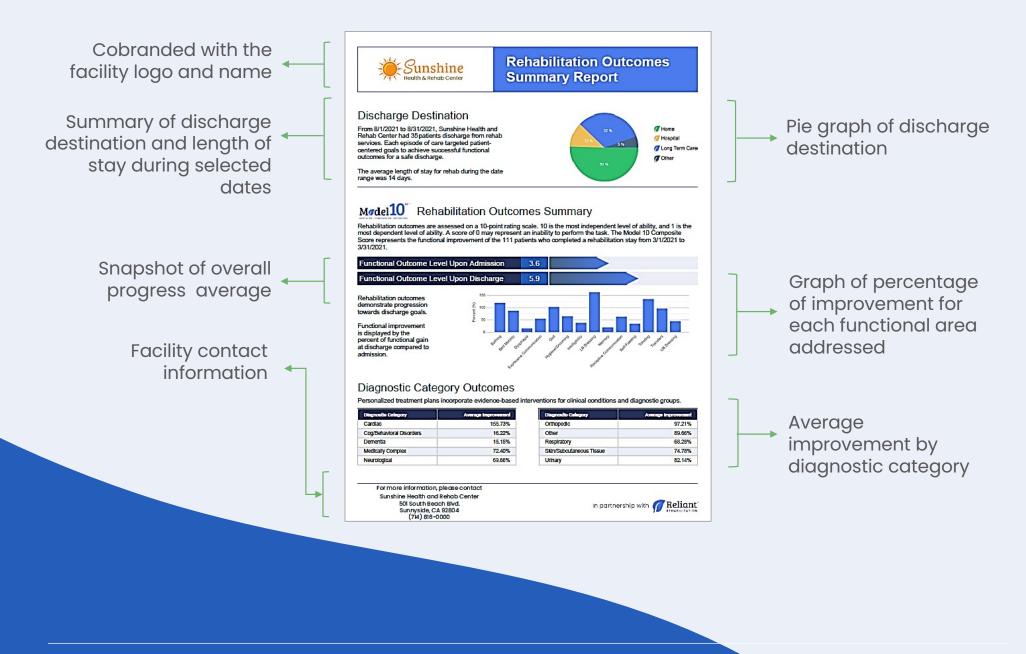
Personalized with a photo of the patient

Snapshot of patient's overall progress + during stay





## Facility Outcome Reports





## **Reimbursement Alignment**

Aligning your reimbursement with appropriate patient care, documentation and communication requires teamwork between direct care providers and MDS professionals.

- Improved PDPM Communication
- Part B Reimbursement and CMI support
- Managed Care Case Management Options
- Billing and Coding Portfolio

Reliant's proprietary education & training programs empower therapists to:



Understand, communicate and align treatment/ documentation with IDT members

Understand, practice and document according

> to Standards of Practice

Understand MDS calendars and collaborate with MDS professionals to properly time MDS responses and ARDs.

Understand different models of reimbursement and the appropriate delivery of services to maximize patient outcomes and align reimbursement.



## Reducing Re-hospitalization Rate

Collaboratively preventing conditions from becoming severe enough to require re-hospitalization through early identification and assessment is the goal of SOS (Subtle Observed Symptoms).



#### **The SOS Tool**

Socuses on six key diagnoses that all too often lead to unnecessary re-hospitalizations

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Enables communication of subtle observed symptoms to nursing

#### Therapy's Role in Intervention

- Imely clinical intervention to avoid full exacerbations in conditions
- Original Chronic disease education and management
- Image: Second Second



## **Quality Measures**

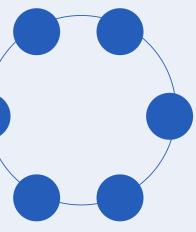
Response to quality indicators and quality care is measured by your ability to meet every resident's needs.



Timely nursing/therapy communication regarding change and function

Systematic patient identification relative to diagnoses, history and risks

Comprehensive functional reviews captures needs for evidence-based therapy intervention



Admission, re-admission and change of condition

Provides the tools to aid with maintaining and improving safety and quality for all patients in Reliant facilities

Training in CMS quality measures and reporting



#### **Census Development**

Healthy Census growth requires an interdisciplinary team approach.

- Oustomer service
- Outcome Reports

#### Success Stories

- Market Analysis to help determine referral partners needs
- Marketable therapy programs
- Physician outreach



## ReliantGRW

## Quality of Life

Reliant's proprietary Quality of Life programs are designed to be integrated into residents' care plans, meet residents' needs, and enhance the facility's overall quality measures while sharing the weight of consistent five-star care.

Forget Me N**\$**t

Dementia care program guides meaningful interventions to meet patient-specific needs.

Care+

Functional module activities designed to be integrated into the patient's daily routine.

No Patient Left Behind Ensures patients receive appropriate and medically necessary care for their conditions.

dancing<sup>t</sup>with the Seniors Therapy infused dance program designed to motivate patients to enhance participation and reach personal goals.



Twelve months of wellness-focused educational and activity support materials for residents.



Compliance & Medical Review program designed to improve resident identification of needs.







Reliant's robust clinical programming and support, reimbursement expertise, strategic marketing and census development support, quality-of-life patient programs, and more are all value-added services designed to lessen the burden of delivering superior patient care.

> For more information contact: sales@reliant-rehab.com